



Annual General Price Increase 2023

Hello everyone,

Well, another year has passed us by, rather too quickly may we add!! Thankfully we all appear to be getting back on our feet following a tricky couple of years during the COVID 19 pandemic. Whilst we are all too aware of other bumpy roads ahead, at least we can look back on the last 12 months and say we're all pulling together and trying our level best to get back to normality.

The current cost of living crisis continues to have an affect on us all, as does the ever-growing uncertainty as to which way our economy is going to shift in 2023 and beyond. As we keep hearing from the government, tougher times do appear to be ahead of us, though we all hope that during the 2023 period we start to see more positivity in all aspects of daily life.

The world-wide economic environment remains, as it has been for time now, very unpredictable, with the cost of exporting and importing being driven by many global events, the continued rising inflation levels (both here in the UK and elsewhere globally), along with rising interest rates adding woes to all areas of business costs.

In years gone by, we have always advised our clients of a small increase to the costs associated with shipping within the DHL sphere and sadly this year is no different. Of course, we are not deciding the increases, but merely passing onto our clients the rises we are being advised of by our friends at DHL.

To ensure we can continue to support our clients going forward, from **1st January 2023**, prices will increase by an average of **7.9% for all our international express products**. We have also made some changes to optional services and surcharges which we will distribute shortly. All these changes will be effective from **1st January 2023**. For any customers where we provide spot pricing, this increase will be automatically included in any quotes from **1st January 2023**.

We appreciate this is not the most helpful of news, but it would seem these increases are being applied by all courier/shipping companies.

In closing, may we take this opportunity to thanks you all for your continued support during 2022 and to wish you all a Happy, Healthy & Prosperous 2023. We look forward to working with you all in the year ahead and hope we all have brighter days soon.

Yours Sincerely,

Jonny, Mike & Anthony

